

**COMMERCIAL SERVICES COMMITTEE**  
(Devon and Somerset Fire and Rescue Authority)

18 March 2015

Present:-

Councillors Healey (Chair), Ball, Dyke, Edmunds, Randall Johnson and Woodman

Apologies:-

Councillor Leaves

**\*CSC/25.      Minutes**

**RESOLVED** that the Minutes of the meeting held on 15 January 2015 be signed as a correct record.

**\*CSC/26.      Exclusion of the Press and Public**

**RESOLVED** that, in accordance with Section 100A(4) of the Local Government Act 1972, the press and public be excluded from the meeting for the following items of business on the grounds that they involve the likely disclosure of exempt information as defined in Paragraph 3 of Part 1 of Schedule 12A (as amended) to the Act, namely information relating to the financial and business affairs of the Authority and other companies.

**\*CSC/27.      Commercial Update February 2015**

(An item taken in accordance with Section 100A(4) of the Local Government Act 1972 during which the press and public were excluded from the meeting).

The Committee received, for information, a report of the Commercial Services Manager (CSC/15/4) on commercial leads and opportunities currently being progressed.

**\*CSC/28.      Financial Update**

(An item taken in accordance with Section 100A(4) of the Local Government Act 1972 during which the press and public were excluded from the meeting).

The Senior Finance Manager reported, for information, on the financial performance of the commercial activities for the period April 2014 to January 2015. Although turnover was below the budgetary target for the current financial year, it was greater than for the same period in the previous financial year. Gross profit was in excess of the target for the current financial year, with expenses below the budgeted amount.

**\*CSC/29. Commercial Business Plan 2015-15**

(An item taken in accordance with Section 100A(4) of the Local Government Act 1972 during which the press and public were excluded from the meeting).

The Committee considered a report of the Director of People and Commercial Services (CSC/15/5) to which was appended a proposed commercial business plan for the forthcoming (2015-16) financial year. The plan outlined the proposed business trading activities, initiatives and opportunities for the Devon & Somerset Fire & Rescue Service both directly and through its trading vehicle, Red One Ltd. The Plan identified, amongst other things, the sales revenue target for the forthcoming 2015-16 financial year together with the projected minimum contribution of sales back to the Authority.

**RESOLVED** that the commercial business plan for the 2015-16 financial year, as appended to report CSC/15/5, be approved.

**\* DENOTES DELEGATED MATTER WITH POWER TO ACT**

The meeting started at 09:30hours and finished at 10.32hours.